



Customer: BSEC

Website: <https://www.bsec-sa.com/>

Country: Lebanon

Industry: Financial Institution

Customer Profile:

BSEC is the investment-banking arm of Banque Bemo SAL offering tier one clients a range of services that complement conventional corporate banking. It is constantly adapting its scope of work to changes in the market and regulation, BSEC offers the following services

- Securitization
- Equity / Mezzanine Transactions
- Debt Raising & Restructuring
- Fund Management
- Structured Finance

C-O Services to BSEC

- Servers Colocation, Servers Leasing
- Infrastructure as a Service including Virtual Private Servers
- Software as a Service
- Platform as a Service
- Connectivity
- Consultancy
- Onsite Support
- 24*7 Help Desk Support
- Managed Security
- Information Security Committee

BSEC finds success with Capital Outsourcing Managed Hosting Solutions

Since 1993, BSEC has been providing unique investment banking services in Lebanon & the Middle East. BSEC provides several financial services helping clients pursue their growth strategies.

Due to the Dynamic nature of our business, and as we've been evolving rapidly, it was always a necessity for BSEC to move fast, and to do that, our business and IT strategies had to be aligned to be well functioned, to improve operational efficiencies, increase the business agility and allow it to react to changes. We've been working with C-O for more than 15 years and still more to go... in summary, BSEC and C-O work towards a common goal: Customer Success" stated Mr. Ronald Yazbeck the CEO of BSEC.




With time, BSEC infrastructure was getting more complex. They needed a scalable, efficient, flexible, cost-effective and secure environment. "C-O was the first Application Service provider in the region. Back then, the idea of colocation or Infrastructure as a service was a very difficult idea to sell" stated Mrs. Nissrine Khoury, C-O DGM. "With our technical expertise and customer centric approach, we managed to attract since year 2001 leading companies to trust and rely on our competencies and service delivery capabilities. BSEC is one of the customers who accompanied us from the beginning in what is called now "Private Cloud" Journey. By undertaking the responsibility of hosting and co-locating BSEC's critical applications in our Main and Disaster Recovery sites and managing services on a 7/24 basis that include backup, storage, security, network, application and system administration, C-O has contributed in BSEC's substantial cost savings and productivity".



C-O Customer Success Story

BSEC confidence in C-O has been justified, BSEC has converted its fixed IT costs into OPEX cost and has achieved better cost management while implementing new technology faster and assuring better security measures. Mr. Yazbeck added "It is a must in BSEC operations to follow banking control commission regulations. Thus, security standards for financial institutions are mandatory on all levels: physical security, environmental controls, network, application, system, administration access, backup, disaster recovery, business continuity, etc. C-O operations were ISO 27001 Certified, and with their managed security services, it was a cherry on top of the cake!"

For more information about other C-O services, please visit www.c-o.com

or follow us on   

or contact us at sales@c-o.com

